



# SOLIDIFYING THE PATIENT EXPERIENCE

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Advize Health provides professional medical auditing and consulting services to large healthcare payer organizations, small and large group practices, hospitals, and clinics.



## Healthcare organizations today are facing a new and unique set of challenges, as patient records have turned out to be extremely valuable to the cyberworld.

Advize understands that protecting personal healthcare information is ultimately protecting patients. To facilitate this, Advize Health provides expert training to their clients, thereby minimizing errors in coding, processing, and documentation. In order to meet all client obligations on both sides of the healthcare payment spectrum, Advize Health must stay up to date on best practices for safeguarding security and privacy in the ever changing medical field.

Advize Health subjects both its payer and provider lines of service to the same degree of inquiry to ensure that there is no conflict of interest. By verifying that healthcare payer organizations are being billed for exact services and not being overcharged, while also making sure the healthcare provider organizations are getting reimbursed properly, Advize Health makes sure everyone is on the same page and playing with the same set of rules.

Maintaining equilibrium between payers and providers solidifies the quality of patient care by removing fiscal ambiguity and emphasizing the importance of quality, rather than quantity. Accountability is key to cultivating a healthcare landscape that caters to all members of the ecosystem. Advize serves as a champion for patients, balancing and safeguarding those who have possession of their protected information.



**Jeanmarie Loria**

Advize Health  
Managing Director

"The protection of client data is a core principle at Advize Health. By using a third party to help create a better process, Advize Health is opening communication and trust throughout the industry. "We protect client information not because we have to, but because it is the right thing to do. With better service, trust, and efficiency, clients are provided with exactly what they need to know."



Healthcare compliance is a difficult process to design and implement. Management knows that the stakes are high and the risks are diverse. Regulatory compliance is a web of complicated issues, rules, guidance, mandates from clients. It is difficult enough to focus just on the regulatory compliance issues, when most companies have to focus on multiple.

The standards maintained by Advize Health help ensure compliance and enhance the medical experience for all parties. Advize Health provides training in auditing for efficient coding, regulatory compliance, contractual general compliance, and the management consultation process.



**Greg Miller**

Principal,  
HITRUST Practice Leader

“To have a strong control environment an organization must also be security minded when focusing on their internal processes.”

By partnering with Schellman, Advize Health is able to identify and secure areas for improvement and bring them up to compliance standards, thereby strengthening the industry.

Being proactive with security and privacy compliance allows Advize Health to exceed the industry standard and forces the competition to elevate their own processes. By using well designed controls, proper data administration techniques and regular internal audits, Advize Health is able to adjust to changing conditions and create a better process to safeguard data at all times.

## SCHELLMAN SERVICES

Advize worked with Schellman to obtain a SOC examination to assist with their request from payers. Advize knows that compliance is not going to start and stop at the SOC report and has a roadmap for the next 5 years planned out with Schellman.

### SOC Examination

Service Organization Controls (SOC) reports assist with meeting regulatory and compliance obligations, while being challenged by Schellman to consistently stay up to date with reports and internal audits, reassures clients who might question the size and capabilities of the company.

Schellman was able to bring together a team of healthcare experts comprised of business associates, security and compliance IT staff and practice leaders to allow Advize to build trust and confidence in their vendors and ultimately the patients they serve. Every piece of the process was well thought out and executed in keeping with the highest standards.

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### Jeanmarie Loria of Advize Health said:

"The Schellman team included us in the process of planning and reviewed the defined objectives. The team made sure we understood what was to take place and the anticipated time to completion. They provided us with a calendar of milestones to ensure we all kept on track and within the time constraints were provided by our client. They tested controls and gathered proof during the field work. At the end, management received a report of its findings."



**Erik Consorsha**

Advize Health  
Chief Information Officer

"The SOC 2 examination has allowed us to streamline our processes and procedures to make sure our clients' data is safe."



## ADVIZE HEALTH JOINING THE FORCES OF COMPLIANCE AND CARE WITH SCHELLMAN'S HEALTHCARE EXPERTISE

Advize has the fundamentals of security and streamlining accomplished, yet their continued advancement has evolved the business model from part time employees dedicated to a single client, to having full time employees balancing the needs of multiple clients simultaneously.

Throughout this evolution Advize Health has proven their dedication to security and compliance by prioritized training and educating their staff on the importance of data security and the best practices to maintain confidentiality.

The mission that drives Advize Health is focused on a genuine commitment to the overall health and success of the patients, providers and payers it serves. Their commitment to quality and their detail-oriented approach facilitates a positive patient approach, maintains client satisfaction, and safeguards the community.



**Greg Miller**

Principal,  
HITRUST Practice Leader

"It is important for service organizations to have a strong security posture early on, allowing companies to gain trust and confidence in their process."

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Discover how Schellman Advantage can help you.

## Next Steps

Schellman is an approved CSF Assessor with extensive experience in the covered entity and business associate space and can provide assistance with both the self-assessment and validated assessments. We're here to answer any questions.

**For more information please contact: [HITRUST@schellmanco.com](mailto:HITRUST@schellmanco.com).**



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